

## Zatkoff Seals & Packings Honored a Third Time For Exceptional Service

For the third time Zatkoff Seals and Packings received the prestigious Premier Supplier Award from diversified industrial manufacturer Eaton Corporation. Eaton honored only 35 of its suppliers with this award, given for extraordinary service and excellence in the field.

An Eaton commodity specialist stated that “the premier award for Zatkoff Seals & Packings was an achievement created by good communications between both companies which resulted in continued focus to drive great value and continued improvement on their already great service.”

Gary Zatkoff attributes the honor in part to Zatkoff’s innovative vision in using the integrated inventory system Zap>It. Zap>It combines the assurance and efficacy of the two bin inventory system with the efficiency and speed of electronic communications. With Zap>It, our customers merely scan a bar code and the exact product and desired quantity is communicated quickly and easily to our computer system.

Your order is on its way within hours, making your inventory efficient and seamless without over or under stocking!

Gary Zatkoff says, “We strive to exceed client’s expectations in all aspects of our business. We work as a team, providing a knowledgeable and experienced link between our customers and quality seal manufacturing solutions. Our employees are extraordinarily dedicated. We are proud to provide superior products and exceptional customer service. We are extremely proud to receive this award, especially from a company like Eaton whose stellar reputation is a reality that we are honored to work with every day.”

Zatkoff’s vision in using the Zap>It system is only one of the many ways in which we have sought and produced innovation in meeting the needs of our customers. Zatkoff Seals & Packings today employs over 170 people at eight locations in North America. One location manufactures various die cut shapes from a full range of non-metallic materials and offers the ability to supply most materials with an adhesive backing. You’ll find our sealing systems solutions backed by over \$25,000,000 in inventory and nearly 200,000 international part numbers.

We are humbled and honored by this award from Eaton Corporation and are dedicated to providing the same award-winning service, quality, and attention to excellence for all of our valued customers for many years to come.



[www.zatkoff.com](http://www.zatkoff.com)

**E-News Highlights**

**Zatkoff Honored for 3rd Time**

### STOCKING BRANCH LOCATIONS

[www.zatkoff.com](http://www.zatkoff.com)

**CORPORATE OFFICE**

23230 Industrial Park Drive  
Farmington Hills, MI  
48335-2850  
(248) 478-2400  
Fax: (248) 478-3392

**Toledo Branch**

8929 Airport Hwy.  
Holland, OH  
43528-9604  
(419) 866-1600  
Fax: (419) 866-4668

**Grand Rapids Branch**

4678 50th Street S.E.  
Grand Rapids, MI  
49512-5401  
(616) 698-6880  
Fax: (616) 698-6877

**Saginaw Branch**

5925 Sherman Road  
Saginaw, MI  
48604-1173  
(989) 754-2900  
Fax: (989) 754-2974

**Indianapolis Branch**

2730 Enterprise Dr.  
Anderson, IN  
46013-9670  
(765) 778-8100  
Fax: (765) 778-8181

**Cleveland Branch**

2475 Edison Blvd.  
Twinsburg, OH  
44087-2340  
(330) 405-8700  
Fax: (330) 405-8701

[www.zatkoff.com](http://www.zatkoff.com)

**Cincinnati Branch**

9220 Seward Road  
Fairfield, OH  
45014-5457  
(513) 874-0067  
Fax: (513) 874-8537

**Zatkoff Gasket Manufacturing Division - 31773 Denton Drive, Warren, MI 48092-4718 ♦ (586) 264-4100 ♦ (586) 264-4003 FAX ♦ ISO9001:2000**

Statements and recommendations in this publication are based on experience and knowledge of typical applications for this product and shall not constitute a guarantee or warranty of performance nor a modification or alteration of our standard product warranty which shall be applicable to such products.

# If CLOSE Were Good Enough



**F**or some people, “close” is good enough, but when you’re playing for real you’ve got to be right on target .... Every Time.

In the aerospace, automotive, industrial, life science, and consumer/appliance industries, the cost of failure is extremely high. That’s why our philosophy is driven by exceeding client’s expectations with customer-focused attitudes and founded on principles of hard work and quality products - delivered on time; every time.

**Zatkoff Seals & Packings** is the largest independent distributor of seals in North America. One location manufactures various die cut shapes from a full range of non-metallic materials and offers the ability to supply most materials with an adhesive backing. You’ll find our sealing systems solutions backed by over \$25,000,000 in inventory and nearly 200,000 international part numbers.

That’s why Zatkoff Seals & Packings is the difference maker in the game; solving complex sealing problems for the biggest names in worldwide industry who won’t settle for “close” at the local golf course or in the global marketplace.



# Zatkoff

## SEALS & PACKINGS



**Call 1-248-478-2400  
for Nearest Location**

**Quality Products Delivered On-Time**  
It isn't always simple. We just make it look that way.

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